

## Langdon Produce Latest News - Oct 2010

There is certainly a lot of news and goings on at present both with Langdon Produce and with the industry in general. Laura has moved on, we have a major initiative in process during October, in some areas wet conditions persist while others are now dry enough to get tractors back on paddocks, and commodity markets remain strong.

Last week, I circulated an email regarding Laura's departure to work with Alltech in this region, and again, we wish her all the best in this new role. This does however leave a temporary gap in our technical and sales department. Gareth Lewis, Technical Sales Manager from Reid's Stockfeeds, will assist me in filling this gap in the interim and I will, in due course be contacting everyone as I get around the area. However if you need a visit earlier than this, please feel free to call me at any time to discuss feeding, visits or orders.

Old crop is still very tight on supply hence the price remaining firm. New crop values at present have softened to be under old crop especially wheat. However those prices won't start in the market until sometime in December. Other commodity markets (such as cattle and lamb) are strong as well with record prices in both recently. All of these are bucking the rising Aussie dollar due to external factors in the market. Hopefully, dairy markets follow the same trend.

\*\*\*New Crop Grain Contracts now available for 2011. Call Daniel for details\*\*\*

The weather is still a major discussion point among farmers, as are locusts. As mentioned, some areas remain wet while the spreaders are finally out (and not getting bogged) in others. We have a predicted period of higher than average rainfall still to come and higher than average temperatures. The combination of all of this means that as we go forward, I expect silage and hay crops to be much more mature than we would normally like when harvested. This results in lower protein and energy levels and higher fibre. We need to keep this in mind when looking forward to our feed budgets for next year. In some cases locking up less country for hay/silage and buying in more forage might be the best plan. You will certainly get a better quality feed and less paddock damage to boot. Decisions on this need to be made early because once the hay traders see an opening in the market, you can be sure the price will move. The DPI have recently held a series of workshops covering the topic of how best to manage pastures and feed after a wet period like we have had and these were well worth attending. For notes and info, you can contact the guys at DPI Warrnambool.

## Warrnambool & District Breast Cancer Support Group



Many of you would be aware that October is National Breast Cancer Awareness month and during this month there are many activities occurring at the national level to raise awareness of the issues and difficulties surrounding those affected by this dreadful disease. On a local level though, few would be aware of the tireless activities of support groups across the country which spend all year trying to make the treatment of survivors easier.

The **Warrnambool & District Breast Cancer Support Group** is the registered branch of the Breast Cancer Network of Australia (BCNA) which most of you would recognize as the 'Pink Lady' people. As well as offering a support network for those suffering breast cancer, they also raise much needed funds for the Warrnambool Base Hospital (SWHC) Chemo Unit. Between 90-120 people receive Chemo treatment there each month and funds raised by the Warrnambool & District Breast Cancer Support Group help to provide facilities to make this treatment more comfortable for all.

During October, Langdon Produce will be working to help raise funds to purchase much needed equipment for the SWHC Chemo Unit by donating fifty cents for every tonne of feed sold (bulk, bag & bulka bag) with an aim of raising \$5000. You can help us by providing funds in the form of a donation which we will add to the tally to forward to the Warrnambool & District Breast Cancer Support Group. Receipts for all donations will be forwarded from SWHC so that you will know exactly where the money has been used.

If you wish to help us raise much needed funds for the Warrnambool & District Breast Cancer Support Group to help purchase equipment for the Warrnambool Base Hospital Chemo Unit, please contact us on 1300 331 425. Any and all donations will be gratefully received and we thank you in advance for your generosity.